

20 years together and still growing.



Despite the challenging circumstances all of us faced in 2020, NOPEC accomplished many outstanding achievements worth celebrating during our 20th anniversary year.

The year began with our largest ever enrollment mailing – over 1.1 million pieces of mail – as both the electric and natural gas enrollment cycles coincided this past year. Thanks to diligent planning by our staff and supply chain partner, this effort yielded 925,000 customers – our highest number of enrollments ever! Thanks to the addition of two new gas and five new electric communities, NOPEC hit a peak of over 955,000 accounts in 240 communities in 19 counties in 2020.

In March, in response to the impact of the pandemic on families in our communities, the newly formed NOPEC Foundation made its

very first charitable donations on behalf of NOPEC member communities when they voted to make cash grants, totaling \$125,000, available to foodbanks serving every NOPEC member community. I couldn't be prouder to be part of an organization that truly delivers on its mission to serve our customers and communities in such a meaningful way at such a critical time of need.

2020 was the third year of our NOPEC Energized Community Grant program, awarding another \$6 million to our member communities for energy-efficiency projects, bringing our total grant awards to more than \$40 million since 2010! In its third year now, the Community Event Sponsorship Program provided another \$250,000 to support 200+ events in 2020, including many COVID-related events to help our communities facilitate local testing and relief efforts.

**Steady progress requires
steadfast leadership.**



Our PACE and STEP lending programs continued to flourish, nearing \$5 million in combined lending to-date for energy efficiency projects throughout our footprint. The Do Not Knock program expanded to 19 participating communities, adding 6 new communities in 2020. We successfully launched our new Safe Choice marketing campaign; worked with a task force of community officials to publish a Sustainability Report for our Member Communities; expanded our STEM programming with the Ohio Energy Project; and continued to install cell charging stations all while sustaining our important advocacy work down in Columbus, defending consumer rights by intervening in actions that would lead to unreasonable and unfair charges on Ohioans' utility bills.

One of the most gratifying initiatives we completed this year was the community leader survey. The findings truly reaffirmed for the NOPEC Board and Staff that we have successfully built

a foundation of trust with community leaders and that community leaders genuinely value their relationship with NOPEC.

More details on the survey results and all the programs and accomplishments I referenced are included in this report. The successes of 2020 clearly underscore that NOPEC exists to serve you and that NOTHING in our world is more important than the well-being of your communities, your small businesses, and your residents.

Thank you for all you do every day to make YOUR organization successful. We look forward to helping you and your communities get through the current challenges and emerging stronger on the other side.



Ron McVoy, Chairman, NOPEC Board of Directors

Ron McVoy
CHAIRMAN
Councilman,
Village of North Kingsville
(Ashtabula County)



BOARD OF DIRECTORS

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VICE CHAIR
Mayor,
City of South Euclid
(Cuyahoga County)



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(Columbiana County)



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Village of Lakeline
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Representative,
Goshen Township
(Mahoning County)



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(Medina County)



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City of Warren
(Trumbull County)



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(Seneca County)



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City of Athens
(Southeast Ohio)



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Finance Director,
City of Springfield
(Southwest Ohio)



Joe Mazzola
Director of Planning
and Development,
City of Alliance
(Stark County)



NOPEC MEMBER COMMUNITIES

New Gas Communities

Mahoning County

– Sebring Village

Summit County

– City of Green

New Electric Communities

Lorain County

– Grafton Township
– City of Vermilion

Mahoning County

– Sebring Village
– Smith Township

Seneca County

– City of Fostoria

Natural Gas and Electric Communities

Ashtabula County

Ashtabula
Ashtabula Township
Conneaut
Geneva
Geneva-on-the-Lake
Geneva Township
Harpersfield Township
Jefferson Township
Jefferson Village
Kingsville Township
North Kingsville Village
Plymouth Township
Saybrook Township

Columbiana County

Fairfield Township
Hanover Township
Hanoverton Village
Perry Township

Cuyahoga County

Beachwood
Bedford
Bedford Heights
Bentleyville
Berea
Bratenahl

Brecksville
Broadview Heights
Brook Park
Brooklyn
Brooklyn Heights Village
Chagrin Falls
Cleveland
Cleveland Heights
Cuyahoga Heights
East Cleveland
Fairview Park

Garfield Heights
Gates Mills
Glenwillow
Highland Heights
Highland Hills Village
Hunting Valley
Independence
Lakewood
Lindale Village
Lyndhurst

Maple Heights
Mayfield Heights
Mayfield Village
Middleburg Heights
Moreland Hills
Newburgh Heights
North Olmsted
North Randall
North Royalton
Oakwood Village
Olmsted Falls
Olmsted Township
Orange Village
Parma Heights
Pepper Pike
Rocky River
Seven Hills
Solon

South Euclid
Strongsville
University Heights
Valley View
Walton Hills Village
Warrensville Heights
Woodmere Village

Geauga County

Auburn Township
Bainbridge Township
Burton Township
Burton Village
Chardon
Chester Township

Claridon Township
Hambden Township
Huntsburg Township
Middlefield Village
Montville Township
Munson Township
Newbury Township
Russell Township
South Russell Village

Huron County

Norwalk

Lake County

Concord Township
Eastlake
Fairport Harbor
Grand River
Kirtland
Kirtland Hills Village
Lakeline Village
Leroy Township
Madison Township
Madison Village
Mentor
Mentor-on-the-Lake
Painesville Township
Perry Township
Perry Village
Timberlake
Waite Hill
Wickliffe
Willoughby
Willoughby Hills
Willowick

Lorain County

Amherst Township
Avon
Avon Lake
Carlisle Township
Columbia Township
Eaton Township
Elyria
Elyria Township
Grafton Township
Lorain
New Russia Township
North Ridgeville
Sheffield Lake
Sheffield Township
Sheffield Village
South Amherst
Vermilion

Mahoning County

Beaver Township
Berlin Township
Ellsworth Township
Goshen Township
Green Township
Jackson Township
Milton Township
Sebring Village
Smith Township
Springfield Township

Medina County

Brunswick
Chippewa Lake
Gloria Glens

Portage County

Atwater Township
Brimfield Township
Charlestown Township
Deerfield Township
Edinburg Township
Franklin Township
Freedom Township
Garrettsville
Hiram Township
Hiram Village
Kent
Mantua Township
Nelson Township
Palmira Township
Paris Township
Randolph Township
Ravenna Township
Rootstown Township
Shalersville Township
Suffield Township
Sugar Bush Knolls
Windham Township

Richland County

Lexington Village

Seneca County

Fostoria
Tiffin

Stark County

Alliance

Summit County

Clinton Village
Lakemore Village
Macedonia
Northfield Village

Reminderville
Richfield Village
Sagamore Hills Township

Trumbull County

Liberty Township
Warren

Natural Gas Communities

Columbiana County

Butler Township
Knox Township
Leetonia Village
Middleton Township
Unity Township
West Township

Cuyahoga County

Bay Village
Parma
Richmond Heights

Geauga County

Troy Township

Lake County

North Perry Village

Lorain County

Grafton Township
Penfield Township
Vermilion

Summit County

Bath Township
Boston Heights
Boston Township
Copley Township
Coventry Township
Cuyahoga Falls
Green
New Franklin City
Northfield Center Township
Norton
Richfield Township
Springfield Township
Twinsburg Township

Trumbull County

Newton Falls

Southeast Ohio

Southeast Ohio Public
Energy Council (SOPEC)

Electric Communities

Ashtabula County

Andover Township
Austinburg Township
Cherry Valley Township
Colebrook Township
Denmark Township
Dorset Township
Hartsgrove Township
Lenox Township
Monroe Township
Morgan Township
New Lyme Township
Orwell Township
Orwell Village
Pierpont Township
Richmond Township
Roaming Shores Village
Rock Creek
Rome Township
Sheffield Township
Trumbull Township
Wayne Township
Williamsfield Township
Windsor Township

Clark County

Springfield

Cuyahoga County

Shaker Heights

Fairfield County

Lancaster

Geauga County

Chardon Township
Middlefield Township
Parkman Township
Thompson Township

Lorain County

LaGrange Township

Mahoning County

Coitsville Township

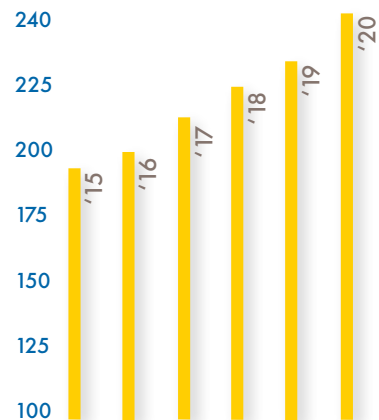
Summit County

Peninsula Village
Twinsburg

Trumbull County

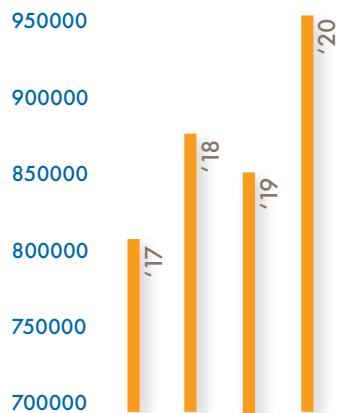
McDonald Village

NEW COMMUNITY GROWTH



For 20 years, we've grown by helping our communities prosper.

ELECTRIC & NATURAL GAS ACCOUNTS



NOPEC MEMBER COMMUNITY BENEFITS



Preferred Pricing Program

We delivered significant savings to our member communities by offering them the opportunity to buy electricity and natural gas for their municipal loads at cost. In 2020, 37 electric and 41 gas communities participated in this program and saved a combined total of \$635,865.

**TO DATE,
 OUR PREFERRED PRICING
 PROGRAM HAS SAVED
 MEMBER COMMUNITIES
 \$1,344,635.**

20 YEARS

TO-DATE, NOPEC HAS FINANCED NEARLY \$5 MILLION IN COMBINED PACE AND STEP LOANS FOR ENERGY EFFICIENCY PROJECTS IN OUR MEMBER COMMUNITIES

Energy Efficiency Financing

NOPEC offers two low-interest loan programs for commercial and industrial property energy improvements.

These programs provide commercial property owners the capital they need to lower their energy costs through energy-efficiency upgrades.

Eligible properties include private-sector offices, retail and industrial buildings, non-profit facilities, apartment buildings and public sector (government, healthcare, education) facilities in NOPEC member communities.

To learn more about STEP and PACE financing, contact Norma Fox Horwitz at nfhorwitz@nopec.org.

2020 PACE Projects
 (3.5% interest, 15-year term)

PACE PROJECTS	COMMUNITY	FINANCED	IMPROVEMENTS	EST. ENERGY SAVINGS
260 Springside Drive, Akron	Bath Township, Summit County	\$1,000,000	Multiple office building improvements	\$86,968 per year
Conneaut Human Resources Council LLC	Conneaut, Ashtabula County	\$115,000	Social services facility roof replacement	\$1,015 per year

Do Not Knock Program



Thanks to our Do Not Knock (DNK) Registry, residents in participating communities are protected from misleading, aggressive door-to-door sales people. The program is so popular, it's now operating in 19 member communities totaling 16,000 households (a 13% average enrollment).

In 2020, the communities of Auburn Township, Glenwillow, Maple Heights, Middlefield Village,

New Franklin and Reminderville joined Alliance, Brook Park, Eastlake, Highland Hills, Mentor-on-the-Lake, Newburgh Heights, Northfield Center, Parma, Roaming Shores, Tiffin, Warren, Wickliffe and Willowick.

To learn more, contact Caitlin Albright at outreach@nopec.org.



We're growing together,
one program at a time.

Charging Station Program

In 2020, we installed 24 more cell charging stations for public use in community centers, libraries, town halls, rec centers, and more, in NOPEC member communities. That brings our two-year total to 37 operating units for this program financed through an agreement with our supplier, NextEra Energy Services Ohio, LLC.

Alliance
Bainbridge Township
Broadview Heights
Brooklyn
Chardon
Chester Township
Conneaut
Cuyahoga Falls

Grafton Township
Highland Heights
Highland Hills
Kirtland
Macedonia
Maple Heights
Middleburg Heights
Montville Township

Newton Falls
Northfield Village
Parma Heights
Russell Township
Shaker Heights
South Euclid
Tiffin
Twinsburg Township



10
YEARS

“We are thankful for the NOPEC grants that help make our city a better place to live.”

SINCE 2010, NOPEC HAS AWARDED APPROXIMATELY **\$40 MILLION** IN ENERGY-EFFICIENCY GRANTS TO OUR MEMBER COMMUNITIES.

Dennis Morley
Mayor, City of Eastlake

We're celebrating
20 years of giving back.

Our NEC grant program

is available to all NOPEC member communities to help them increase energy efficiency and upgrade energy infrastructure.

We approved 250 projects in 2020 for a broad spectrum of improvements, from lighting and new roofs to solar-powered traffic cameras.



ASHTABULA

Andover Township — LED Community Sign, Electric Upgrades: Andover Township Park

Ashtabula — Replace Boiler System: Municipal Building

Ashtabula County — Back up Generator: Emergency Operations Center

Austinburg Township — Replace Furnace: Fire Station; Door Replacement: Townhall

Cherry Valley Township — Ceiling Fans: Township Garage; Ceiling Fans, Stove Replacement: Townhall

Conneaut — Energy Efficiency Updates

Dorset Township — Hot Water Tank Replacement: Volunteer Fire Department; Refrigerator Replacement: Community Center

Geneva — Building Improvements: Geneva Community Center

Geneva-on-the-Lake — HVAC System Replacements: Clubhouse; LED Streetlight Conversions

Harpersfield Township — LED Lighting: Township Garage

Jefferson — Furnace Replacement: Community Center and Townhall

Jefferson Township — Door and Window Replacements: Beech Street Location

Kingsville Township — LED Sign: Kingsville Township Park

Lenox Township — Building Improvements: Community Center

New Lyme Township — Roof Repair

North Kingsville — HVAC System Replacement: Village Hall

Orwell Township — Back up Generator: Township Hall

Richmond Township — Water Heater Replacement: Townhall; Heating and Electric Upgrades: Township Garage

Saybrook Township — Insulation, Window and Door Replacements, Dehumidifier Installation: Fire Station

Sheffield Township — Insulation: Road Department Garage

Wayne Township — Window Drapes: Community Center

Williamsfield Township — Door Replacements, Electrical Updates, LED Lighting: Community Center

ATHENS

Athens — Solar Powered Street Lights

SOPEC — Biogas Facility Feasibility Study

CLARK

Springfield — LED Lighting Upgrade: Springfield Service Center, Airport; Roof: Flight School

COLUMBIANA

Butler Township — Roof Replacement: Township Garage

Hanover Township — Insulation, Lighting, HVAC Updates

Knox Township — Furnace Replacement: Administrative Building

Leetonia — LED Lighting for New Park

Middleton Township — LED Lighting Upgrades

Perry Township — Furnace and Air Conditioning Replacement, Lighting Upgrades: North Building; Metal Roof Installation: South Building

West Township — LED Lighting, Lower Ceiling and Install Accoustic: Board Room

CUYAHOGA

Bay Village — Sustainable Roofing System: Service Garage

Beachwood — LED Lighting Upgrade: City Hall, Fire Station, Service Garage

Bedford — Water Heater Replacements and LED Street Lighting

Bedford Heights — Door Replacements: Community Center, Fire Department

Bentleyville — LED Holiday Lighting Display

Berea — Boiler Replacement: Fire Station

Bratenahl — Lighting Upgrades: Community Center, Bratenahl Road Underpass

Brecksville — Window Replacements: Montessori School Building; Roof Replacement and Insulation, Air Handlers Installation: City Hall

Broadview Heights — Roof Replacement: Recreation Center

Brook Park — Solar Powered Speed Radar Signs; Door Replacements: City Hall; Solar Powered Stop Signs

Brooklyn — HVAC Replacement: Fire Department

Brooklyn Heights — Zone Valve and T/Stat Replacement: Service Department Bathroom (HVAC Valves); Marquee LED Lighting Upgrade; Compressor Motor Replacement: Fire Department; Air Dryer Installation: Police/Fire Station Boiler Room; New Ice Machine: Community Center

Cleveland Heights — Ductless Split A/C Unit; Exhaust Fan Filter and Control Updates: Police Shooting Range; Upgrade to Rooftop HVAC Unit: Police Precinct; HVAC Replacement: Public Works Forestry Offices; Window Replacements: Service Garage; Roof Repair for Solar Panel Installation

East Cleveland — LEED Painting: MLK Civic Center Gymnasium

Garfield Heights — Solar Arrowboard Trailer and LED Arrowboards for Road Work

Gates Mills — HVAC Replacements and Updates: Community House, Mayor's Office, Finance Administor Office, and Mills Building

Glenwillow — HVAC Replacement: Police Department

Highland Hills — LED Parking Lot Lighting: Government Center

Hunting Valley — Solar Powered License Plate Reading Cameras

Independence — LED Holiday Lighting Dpily, Interior LED Lighting

Lyndhurst — Solar Reflective Roof Installation; Washer/Extractor and Dryer for Fire Department Turn out Gear; Energy Star Appliances: Fire Station; Hot Water Tank Replacement: Community Center

Maple Heights — LED Street Light Upgrades: Broadway Business District

Mayfield Heights — Door Replacements: Service Department

Mayfield Village — Lighting Updates: Baseball Field

Middleburg Heights — Window Replacements: Fire Station, City Hall

Moreland Hills — Back Up Generator: Police Department

Newburgh Heights — Insulation: Administrative Offices, Community Room

North Olmsted — HVAC Replacements: City Hall

North Randall — Generator, Rewiring, Circuit Panel Replacement: Village Hall

North Royalton — Lighting Upgrades and Electrical Work: Ballfields

Oakwood — ADA Handicap Accessible Doors, Outdoor Lighting

Olmsted Falls — Replace Garage Door: Fire Department; Door Replacements: City Hall, Police Department

Olmsted Township — Roof Replacement: Service Department

Orange Village — HVAC Replacement: Police Department

“

We were so pleased that NOPEC was able to assist the City with grant funds to repair the roof and we were then able to successfully install the solar panels.

The panels will help offset energy costs for most of the City's properties.

Andre Spencer,
Facilities Superintendent
Cleveland Heights

”



“

Our Parkview Softball Complex was initially designed with a sodium halogen lighting system. By upgrading through the NOPEC NEC Grant Program, we have created a more efficient and sustainable system that will reduce our electrical usage at the complex by over half.

Shane E. McAviney,
Director
Mayfield Village Parks and Recreation

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- Parma** — Hot Water System Upgrades: Fire Stations
- Parma Heights** — Roof Completion: Library
- Pepper Pike** — Generator Replacement: Service Department
- Rocky River** — Emergency Generator
- Seven Hills** — LED Holiday Lighting
- Solon** — Ventilation System: Community Center
- Strongsville** — HVAC, Lighting: Fire Station
- Valley View** — LED Lighting: Village Hall
- Warrensville Heights** — Traffic Lights



Eastlake Park Doors Project

FAIRFIELD

- Lancaster** — Boiler Replacement, Window Replacement, LED Lighting, Heating Timer: Police Department; LED Street Lights

GEAUGA

- Auburn Township** — LED Lighting: Fire Station; Pavilion Lighting: Community Park
- Bainbridge Township** — Window Replacement: Lakeside Building; Furnaces and Air Conditioning Replacements: Town Hall; Window Replacement: Burns-Lindow Building
- Burton** — Door Replacement, Insulated Garage Door: Street Department; Air Conditioning/Heating Unit: Police Department
- Chardon** — LED Street Lighting
- Chardon Township** — Tankless Water Heaters: Town Hall, Road Garage
- Chester Township** — LED Lighting and Furnace Upgrades: Multiple Departments
- Claridon Township** — Window Replacements: Admin Building
- Hambden Township** — LED Flag Lighting Upgrades; Ceiling Fans, LED Lighting: Road Department; LED Street Lighting
- Huntsburg Township** — Window Replacements: Community Center
- Middlefield Township** — LED Lighting: Township Garage
- Montville Township** — Commercial Dishwasher Replacement: Community Center; Lighting Upgrades: Community Center, Road Garage, Fire Department
- Munson Township** — HVAC Replacement: Town Hall; Generator: Town Hall, Fire Station
- Newbury Township** — Window Replacements: Township Hall

- Newbury Township** — LED Lighting: Maintenance Buildings
- Russell Township** — Window Insulation and Air-Locked Entry for Entry/Exit: Admin Building
- South Russell** — LED Lighting: Salt Dome, Shed, Service Building, Garage; Generator: Police Department
- Thompson Township** — LED Lighting, Electrical Upgrades; LED Lighting: Township Gazebo, Community Center, Administration Building

HURON

- Norwalk** — Heat Pump Installation: City Hall, Police Department

LAKE

- Eastlake** — Roof Repairs: Senior Center; Garage Door Insulation; New Doors: Park; LED Lighting: City Hall, Park Facility, City Gazebo, Jail, Service Garage, Police Department; Skylight Installation: Service Garage
- Fairport Harbor** — Windows Replacement, Water Pump Motor: Water Plant; Doors Replacement: Village Hall
- Grand River** — LED Lighting: Road Department Garage, Fire Department, Village Hall
- Kirtland** — LED Lighting: Community Center
- Kirtland Hills** — LED Street Light Conversion
- Lakeline** — Ceiling Fan Installation, Timers for Lighting: Village Hall
- Madison Township** — LED Lighting: Banquet Hall, Recreation Hall; Doors and Windows Retrofit: Service Garage; LED Exterior Lighting: Administration Building; Forced Air Heating Retrofit, New Air Conditioning: Recreation Hall
- Madison Village** — Electronic Message Center Sign, Door Replacement, Air Conditioning, Electrical Work: Village Hall
- Mentor** — Pool Heater Replacement: Civic Center Pool, Morton Pool
- Mentor-on-the-Lake** — Doors, Windows, and Lighting Replacements: City Hall, Police Department
- Painesville Township** — AC and Door Replacement: Townhall; Furnace Replacement: Fire Station #1 and #2; Window Replacements: Fire station #1
- Perry** — Door Replacement: Village Offices
- Perry Township** — LED Lighting, Ceiling Replacement, Paint: Service Department; Siding, Roof Repair: Park Garage

- Timberlake** — LED Lighting: Village Buildings
- Waite Hill** — New Furnace, Air Conditioner: Service Department
- Wickliffe** — LED Street Lights, LED Lighting: Service Garage, Police Department, Community Center; Generator Replacement: Rockefeller & Nels Park
- Willoughby** — LED Street Lights; HVAC Replacement: Fire Headquarters; Hot Water System Replacement: Fire Station
- Willoughby Hills** — Window and Door Replacement: City Hall Complex; Air Conditioner and Heaters: Fire Department
- Willowick** — HVAC System: Community Center

LORAIN

- Amherst Township** — Generator Installation
- Avon** — HVAC and LED Lighting: Police Station

Avon Lake — HVAC Upgrades: City Hall; Solar Powered LED Crosswalks
Carlisle Township — Suspended Ceiling, LED Lighting, Heating and Air Conditioning: Town Hall
Columbia Township — Windows Replacements and LED Lighting: Fire Station
Elyria Township — Door Replacements and LED Lighting: Township Complex
Grafton Township — LED Lighting
LaGrange Township — Electrical Updates, LED Lighting: Road Building
Lorain — Door Replacements: City Hall; Crosswalk Blinker Signals; Road Underpass Lighting; Roof Replacement: Lorain Central Fire Station
New Russia Township — Water Heater Replacement: Township Administrative Complex
North Ridgeville — Intersection Improvement Project
Penfield Township — LED Sign: Community Center
Sheffield Lake — Generator: Safety Services
Sheffield Village — LED Street Lighting; HVAC: Police Department Dispatch
South Amherst Village — Lighting Upgrades: Town Hall, Police Garage, Service Garage, Monument; Door Replacement: Police Station

MAHONING

Beaver Township — LED Lighting Upgrades: Fire Station; Garage Doors Replacements: Road Department Facility
Berlin Township — LED Lighting: Township Facilities
Ellsworth Township — Window Replacements: Fire Station
Jackson Township — Exterior Lighting Upgrades
Milton Township — Generator: Police Department
Smith Township — Weatherization: Police Department
Springfield Township — Heating and Cooling, Door Replacements: Administration Building; Door Replacement: Fire Station

MEDINA

Brunswick — HVAC System: City Hall
Chippewa Lake — LED Streetlights

PORTAGE

Atwater Township — New Roof: Town Hall
Brimfield Township — Heating and Air Conditioning, Furnace Replacement, Electrical Upgrades: Road Department; AC System: Community Center; Heat Pump: Police Department
Charlestown Township — Line Extension: Fire Department; Generators: Fire Station, Town Hall
Deerfield Township — LED Holiday Lights
Edinburg Township — Insulation and Heating: Road Garage and Equipment Bay
Franklin Township — LED Security Lighting
Freedom Township — Air Conditioning Units: Community Center, Fiscal Office; LED Parking Lot Lighting
Garrettsville — LED Lighting: Village Hall

Hiram Township — HVAC, Windows, Doors, Lighting
Kent — Pump Replacement; Boiler Replacement: Water Reclamation Facility
Mantua Township — HVAC: Township Facilities
Nelson Township — Generator: Service Building/Community House
Palmyra Township — LED Lighting: Fire Station, Road Department Garage
Paris Township — Lighting Upgrades: Shearer Community Center
Portage County — Roof Replacement: Portage County Administration Building
Ravenna Township — Roof Replacement and Insulation: Fire Department
Rootstown Township — Electricity Installation: Rootstown Community Park; Garage Doors Replacement: Fire Station; HVAC Replacement
Shalersville Township — Air Conditioning Units: Town Hall
Suffield Township — Insulation: Road Garage

SENECA

Tiffin — Roof Replacements: Police Department and City Annex Building

STARK

Alliance — LED Outdoor Stadium Lights: Ballfield; LED Lighting: Fire Department

SUMMIT

Bath Township — Exterior Lighting and Parking Lot Lights Replacements: Township Facility
Boston Heights — LED Solar Powered Blinker Sign
Boston Township — LED Lighting: Township Facilities
Clinton — Generator: Village Hall
Copley Township — LED Lighting: Township Facilities
Coventry Township — Window Replacements: Administrative/Fire Department
Lakemore — LED Lighting: Hinton-Humiston Park
Macedonia — Ballfield Lighting
New Franklin — Outdoor LED Lighting: Franklin Park Civic Center
Northfield — Wall Repairs: Village Hall
Northfield Center Township — Garage Doors: Service Department
Norton — LED Stop Sign Installation
Peninsula — Window Replacements: Village Hall
Richfield — LED Lighting: Village Hall
Springfield Township — HVAC: Community Center
Twinsburg — Garage Door Replacements, Window Replacements: Fire Station; LED Lighting: Community Center
Twinsburg Township — Door Replacements: Township Hall

TRUMBULL

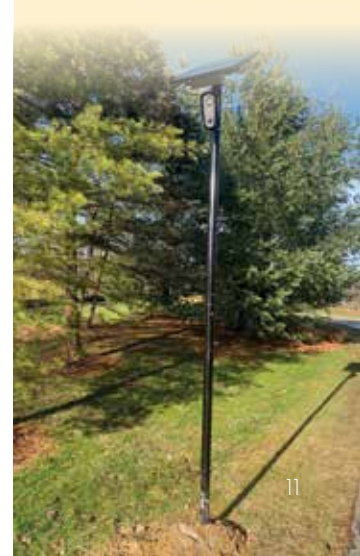
Liberty Township — Roof Replacement: Administration Building
McDonald — LED Lighting: Fire Department

“

Our new Flock Safety license plate reader cameras are a valuable asset to Hunting Valley. The flexibility of the solar feature aids in placement of the cameras as well as saving energy.

Michael Cannon,
 Police Chief
 Hunting Valley

”



COMMUNITY EMPLOYEE RECOGNITION PROGRAM

In 2020, NOPEC staff recognized the hard work of Service Directors who keep their member communities running safely and smoothly. These amazing individuals, nominated by a leader in their community, received a certificate of appreciation and a modest gift from NOPEC as thanks for their efforts.



BRIMFIELD TOWNSHIP



MENTOR-ON-THE-LAKE



NORTH ROYALTON



AUBURN TOWNSHIP



KENT



PARMA



PAINESVILLE TOWNSHIP



NORTHFIELD VILLAGE



Great teamwork
deserves congratulations.

Community Event Sponsorships

Each year, NOPEC makes funds available for each of our member communities to designate towards public events in their communities. While many events were different in 2020, many communities were still able to use their sponsorship awards to host food drives, virtual concert series, and outdoor movie nights.

For help with a community event or the community sponsorship disbursement process, contact Community Outreach Liaison Caitlin Albright at sponsorships@nopec.org.



COMMUNITY OUTREACH

3

YEARS

SINCE 2018, WE'VE
AWARDED MORE THAN
\$900,000
FOR COMMUNITY
EVENTS.

2020 was an extraordinary year. Due to COVID-19 restrictions, we were forced to curtail most of the community presentations and events we normally support. We were still able to support a senior event in Strongsville and two Energy Bike presentations at public libraries in Ashtabula and Geneva, along with our regional sponsorships.



Regional Sponsorships

We continued to expand our visibility and engage with residents through partnerships with the Lake County Captains and the Cleveland Metroparks Zoo.



Over the holidays, we again presented Wild Winter Lights at the Cleveland Zoo. With an extended showing including drive-through and walk-through nights, over 100,000 people got to enjoy a beautiful holiday lighting display with NOPEC as the presenting sponsor.



We sponsored five Movie Nights Powered by NOPEC, a series of socially-distanced film screenings at the Captains Ballpark.



County Fair Sponsorships

NOPEC sponsored the Summit County Fair Family Day with a table to welcome fair-goers. As a Silver Sponsor of the

Geauga County Fair, we displayed our logo at each gate and were listed on the fair's website.



STEM OEP Programs

For the fifth consecutive year, NOPEC partnered with the Ohio Energy Project (OEP) to bring STEM education to 25 Ohio schools.

In 2020, OEP developed an energy education program that will provide 1,500 elementary, middle and high school kids with in-school and virtual learning about wind energy while giving older students a valuable mentoring experience.

To learn more, contact NOPEC's Community Outreach Manager, Courtney Freyhaut at sponsorships@nopec.org.

Growth requires a dynamic partnership and collaboration.



Our marketing strategy is all grown up.

Two years ago, we asked residential customers about their perceptions of NOPEC. Those focus groups led to the development of our new marketing campaign reinforcing that non-profit NOPEC is the Safe Choice for stable rates vs. the competition's volatile for-profit pricing.

In 2020, we translated that message into three new TV and radio spots, print ads and more. Comparing the competition's unpredictable rates to riding a roller coaster, sitting in a dunk tank and hanging onto a mechanical bull, our spokeswoman reassured viewers of NOPEC's predictability from the safety of a kiddie coaster, rocking horse and child's swimming pool.



Community Leader Survey

In the Fall, 240 elected and appointed officials from NOPEC's diverse communities participated in a survey about their perceptions of NOPEC. The positive results demonstrate the overwhelming amount of trust and confidence our community leaders have in the job we're doing and the value they place on the programs and benefits we deliver.

GOOD TO EXCELLENT REPUTATION

93%

FAIR AND COMPETITIVE PRICING

84%

GREAT VALUE TO THEIR COMMUNITY

77%

NOPEC IS THE SAFE CHOICE

91%

Don't get soaked by utility rate surges



Choose NOPEC: the safe choice for competitive gas and electric rates.

For-profit energy suppliers offer low rates at first. But it never lasts.

As a non-profit, NOPEC minimizes rate volatility by buying electricity and natural gas in bulk, then passing the savings and benefits on to you.

Enjoy peace of mind with NOPEC's fixed term, monthly variable and

100% renewable product options. You can even move among those choices without fees or penalties.

To learn more, call (866) 996-6732 or visit nopec.org.



Stop riding the utility rate roller coaster.



Choose NOPEC: the safe choice for competitive gas and electric rates.

For-profit energy suppliers look good when their rates are falling. But it never lasts.

Non-profit NOPEC smooths the ride by buying electricity and natural gas in bulk, then passing the savings and benefits on to you.

Enjoy stable rates and no-risk terms. NOPEC offers plenty of rate options, including 12- and 24-month fixed term, monthly variable and even 100% renewable products.

To learn more, call (800) 000-0000 or visit nopec.org.



Getting jerked around by volatile utility rates?



Choose NOPEC: the safe choice for competitive gas and electric rates.

For-profit energy suppliers offer low rates at first. But it never lasts.

Non-profit NOPEC softens the ride with stable rates and no-risk terms. We buy electricity and natural gas in bulk, then pass the savings and benefits on to you.

We even help protect you from unreasonable utility rate increases and unfair regulation by fighting for consumer-friendly energy legislation.

To learn more, call (866) 996-6732 or visit nopec.org.



GENERAL ASSEMBLY

20
YEARS

20 YEARS AGO NOPEC
BEGAN WITH JUST 95 MEMBER
COMMUNITIES AND 250,000
ACCOUNTS. TODAY, WE HAVE
240 COMMUNITIES AND
950,000 ACCOUNTS.

Thanks to COVID, our 21st General Assembly was our first ever virtual gathering. Even so, we were able to meet and share several groundbreaking milestones:

- a 2020 opt-out mailing of 1.1 million garnering 925,000 enrollments
- NOPEC Foundation's first grants of \$125,000 for 20 food banks in member communities
- more sustainable funding of our NEC grant program
- aggregation advocacy efforts around House Bill 6
- the creation of a Sustainability Report for Member Communities





Food Bank Donation

The arrival of COVID created a very real need for families in our communities. More people were turning to food banks, which had trouble keeping up with demand.

In March, our Foundation leadership (Joseph Ruby, Jeff Linton, and Dave Gillock) responded with its very first charitable donations with cash grants totaling \$125,000 to 20 food banks

in our hardest hit member communities. NOPEC's Board of Directors helped identify which communities were most in need so we knew where to best direct these funds.



Our progress continued during the pandemic.



NOPEC is wholly committed to energy sustainability. We have developed a variety of programs and resources to enhance the lives of member communities' residents and the vitality of their businesses specifically designed to reduce their overall carbon footprint and lower their energy costs.

Sustainability Task Force

As part of our ongoing commitment to energy efficiency, we created a Sustainability Task Force in 2020 to define the issues facing us as we move forward.

Georgine Welo, Mayor,
City of South Euclid
Sara Continenza, Councilwoman,
City of South Euclid
Meghan George, Mayor,
City of Lakewood
Tanisha Briley, City Manager,
City of Cleveland Heights
David Weiss, Mayor,
City of Shaker Heights
Anne Williams, Councilwoman,
City of Shaker Heights
Michael Peters, Sustainability Coordinator,
City of Shaker Heights

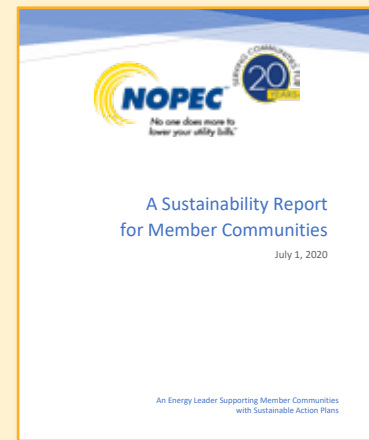
NOPEC created a Sustainability Report for Member Communities that describes NOPEC's current efforts as well as next steps toward building a greener future.
nopec.org/report

Through our electric supply agreement with NextEra Energy Services Ohio, LLC (NESO), NOPEC provides our customers with energy backed by EarthEra© renewable energy credits (RECs) equal to 200% of the quantity of RECs required by the Ohio Renewable Portfolio Standard (RPS). NOPEC customers may also enroll in a range of electric products backed by RECs for 100% of their energy usage.

EarthEra© RECs are national, voluntary RECs created by North American wind or solar energy projects. Established by NESO's affiliate, NextEra Energy Resources (NextEra), EarthEra provides an innovative way for businesses and consumers to support the development and construction of new wind and solar projects in the United States.

NextEra puts a portion of every dollar NOPEC customers spend with them into the EarthEra© Renewable Energy Trust (Trust). The Trust is overseen by an independent trustee and acts as a lock-box for revenue from all EarthEra© products. Since 2017, NextEra has contributed more than \$42 million from NOPEC's aggregation programs into the EarthEra© Trust.

The dollars in the EarthEra© Trust are used exclusively to build new utility scale renewable energy projects in the United States.



Energy Savings Tools



An ENERGY STAR® partner since 2019, NOPEC created

an Energy Savings Road Map to help our member communities develop and implement energy efficiency and renewable energy policies. To explore tips on creating an energy management plan, conducting an energy audit and becoming a more sustainable community, visit nopec.org/energymap.

We actively advocate for consumer-friendly legislation and utility regulatory policies, fighting to preserve customer choice and deregulation and against unfair utility charges.

In 2020, we opposed a number of utility-driven actions at the Public Utilities Commission of Ohio including Dominion Energy Ohio's PUCO rate increase application that would increase our DEO customers' monthly bills and include a rate of return of over 9% when the cost of the utility's debt has declined substantially.

We were successful in having language removed from House Bill 6 that would have ended governmental opt-out

aggregation for electricity. The bill also contained policies allowing utilities to keep monies awarded to them under certain regulations, even when the Ohio Supreme Court found those regulations to be illegal. NOPEC is fighting that policy.

We also advocated before the Ohio Legislature for an elimination of the so called "decoupling part" of HB 6 that allowed electric utilities to be recession-proof, and to eliminate the ability of multi utility electric companies in the state to

average their rates of return over several utilities to avoid any being considered to be earning significantly excessive profits.

We advocated at the Legislature and before the PUCO that utility rates should be subject to refund if their rates are later found to be unlawful or unreasonable.

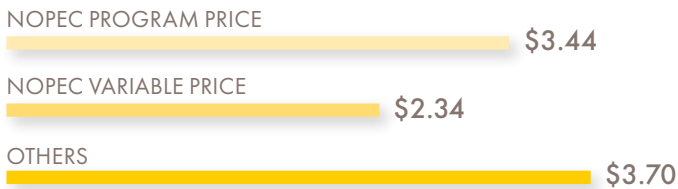
NOPEC also intervened at the Federal Energy Regulatory Commission to protest a large gas pipeline rate increase by the interstate gas pipeline serving our Columbia Gas of Ohio customers.

**Together, we're building
a brighter future.**



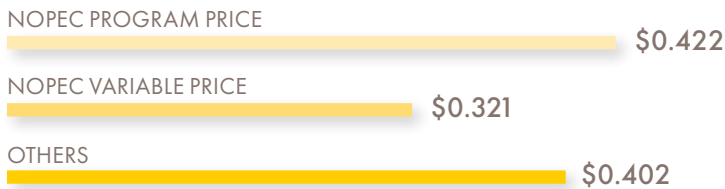
2020 NOPEC DOMINION ENERGY OHIO (DEO)

Price vs. Other Market Options (\$/MCF)



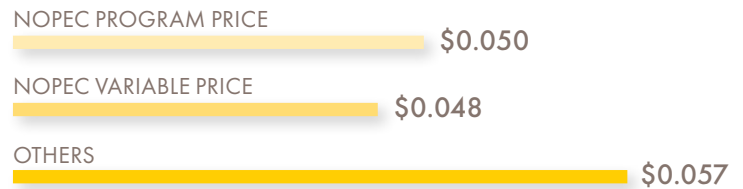
2020 NOPEC COLUMBIA GAS OF OHIO (COH)

Price vs. Other Market Options (\$/CCF)



2020 NOPEC FIRSTENERGY (FE)

Electric Residential Price vs. Other Market Options (\$/KWh)



NATURAL GAS CHARTS

PRICE COMPARISON NOTES:

1. NOPEC Variable Price is \$0.02/MCF (or \$0.002/CCF) discount to the utility Standard Choice Offer (SCO).
2. "Others" represents the blended price of the average 12-month term offers published by the largest Retail Gas Suppliers* on EnergyChoiceOhio.gov and the SCO (DEO 74%/26%; COH 48%/52%).

* Includes top 4 largest retail gas suppliers based on sales volume as reported in PUCO submitted annual reports as of YE 2019.

ELECTRIC CHART

PRICE COMPARISON NOTES:

1. NOPEC Program Price blended for the FE Residential Portfolio (CEI/OE 67%/33%).
2. NOPEC Variable Price is 6% discount to the Utility's Price to Compare (PTC)
3. "Others" represents the blended average 12-month term offers published by the largest Retail Electric Suppliers* on EnergyChoiceOhio.gov and the PTC in CEI/OE (87%/13%).

* Includes top 7 largest retail electric suppliers based on sales volume as reported in PUCO submitted annual reports as of YE 2019.

When it comes to growth, our numbers speak for themselves.



FINANCIALS

REVENUE	Jan - Dec 20 (unaudited)	Jan - Dec 19 (unaudited)
Management Fees - Electric	8,131,532	6,252,381
Management Fees - Natural Gas	4,029,570	2,389,466
Grants - Electric & Natural Gas	4,277,085	4,438,375
Investment Income	1,194,245	958,423
Program and Other Income	342,699	351,638
TOTAL REVENUES	17,975,131	14,390,283
EXPENSES		
Commercial Programs	50,021	54,079
Community Event Sponsorships	263,313	303,550
Legal Expense	1,188,521	827,864
Computer - IT Support	80,036	55,486
Professional Fees	44,257	93,036
Communications & Consulting	231,936	283,129
Grant to Nopec, Inc.	8,700,000	6,500,000
Marketing and Support Services	1,755,623	1,610,136
Relationship Management	62,146	55,995
Office and Other General Expense	214,173	235,170
Staff Salaries	1,644,496	1,638,014
Staff Fringe Benefits	547,164	582,668
Meetings and Travel	37,564	143,721
COVID-19 Related Expense	18,801	0
Depreciation Expense	28,079	52,489
TOTAL EXPENSE	14,866,130	12,435,337
NET INCOME	3,109,001	1,954,946

Note: The GASB 68/75 entries related to Pension and Other Post-Employment Benefits (OPEB) have been omitted as they have no effect on the financial operation of NOPEC.

NOPEC makes it
easy to stop pesky
door-to-door
solicitors.



Stop for-profit solicitors with NOPEC'S Do Not Knock program.

Many energy companies will offer residents a low introductory rate (and even a free gift) for signing up, only to raise their rates after locking in a long-term contract or extending the contract without telling them at the end of the initial contract period.

Residents in participating communities can simply list their address on their community's Do Not Knock registry to prevent for-profit solicitors from knocking on their door. NOPEC manages the registry at no cost to your community.

LEARN HOW YOUR COMMUNITY CAN JOIN TODAY! VISIT NOPEC.ORG TO GET STARTED.



nopec.org

The Northeast Ohio Public Energy Council (NOPEC) is the largest non-profit retail energy aggregation in the United States. Currently, NOPEC supplies electricity and natural gas to more than 950,000 residential and small business customers in 240 member communities in 19 Ohio counties. Since 2001, NOPEC has saved Ohio consumers hundreds of millions of dollars on energy costs. NOPEC has also awarded nearly \$40 million in energy efficiency grants. For more information about NOPEC, visit nopec.org.